

## Ann Janda

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**From:** Ann Janda  
**Sent:** Thursday, January 05, 2017 8:15 AM  
**To:** 'Bob Angrilla'  
**Cc:** Mike O'Reilly  
**Subject:** RE: RFP Question

Yes, all locations have CAT3.

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**From:** Bob Angrilla [<mailto:bob.angrilla@frtinc.com>]  
**Sent:** Wednesday, January 04, 2017 1:42 PM  
**To:** Ann Janda <[ajanda@shelburnevt.org](mailto:ajanda@shelburnevt.org)>  
**Cc:** Mike O'Reilly <[Mike.OReilly@Frtinc.com](mailto:Mike.OReilly@Frtinc.com)>  
**Subject:** RE: RFP Question

Thank you Ann. Do you happen to know how many locations are CAT3? I can certainly provide a CAT3 to CAT5e device. Not a problem. I'll just need to know how many locations so that I can size it correctly.

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**From:** Ann Janda [<mailto:ajanda@shelburnevt.org>]  
**Sent:** Wednesday, January 4, 2017 1:40 PM  
**To:** Bob Angrilla <[bob.angrilla@frtinc.com](mailto:bob.angrilla@frtinc.com)>  
**Cc:** Mike O'Reilly <[Mike.OReilly@Frtinc.com](mailto:Mike.OReilly@Frtinc.com)>  
**Subject:** RE: RFP Question

Hello Bob,

Please see answers below in **Red**.

Best,  
Ann

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**From:** Bob Angrilla [<mailto:bob.angrilla@frtinc.com>]  
**Sent:** Wednesday, January 04, 2017 8:31 AM  
**To:** Ann Janda <[ajanda@shelburnevt.org](mailto:ajanda@shelburnevt.org)>  
**Cc:** Mike O'Reilly <[Mike.OReilly@Frtinc.com](mailto:Mike.OReilly@Frtinc.com)>  
**Subject:** RFP Question

Good Morning Ann –

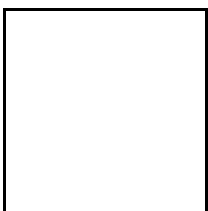
The RFP states the following:

**Important Note:** The cabling in the building(s) appears to be a mixture of station cables and CAT3 Twisted Pair. The customer's data network has been upgraded to CAT5e cabling but not the phone network. The customer is concerned about the cost of upgrading the phone cabling and would like Contractor to supply information concerning the ability of their proposed system to run effectively on CAT3 cable.

Are you interested in a system that could utilize digital phones internally or where needed and VoIP connectivity capabilities for the remote sites? We can certainly offer a hybrid solution that is fully premise-based while offering full VoIP functionality. **No, we want a pure VOIP switched environment fully separate from the data network. The data networks as presently built are segmented between Police, Town and School District with either routers and/or firewalls between them. We would like you to: a.) state if your VOIP product will run over CAT3, b.) propose a solution for those locations where CAT3 is not available, and c.) at the least eyeball the campus on the 18th to get a good feel for the layout and cabling available.**

Are you interested in sharing the network cable with the telephone to avoid additional cabling costs? **See above.**

Thank you.



**Bob Angrilla**  
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